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Mt. Pleasant, MI 48858  
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*Do the Right Thing!*

# THE PRESTIGE PRESS



## John Wooden My Personal Role Model

Submitted by: Paul Spencer, President

As many of you know I love to compare sports to business because in sports there are never any circumstances where an excuse is valid. You either achieved your goal (you won) or you didn't. People will always debate what in their opinion is the single greatest achievement in sport, the one record that will never be broken. Is it DiMaggio's 56-game hitting streak, Cy Young's 500 plus career victories, Wilt Chamberlain's 100 point game or Florence Griffith Joyner's 100 meter record? While all those records are remarkable, in my opinion the one achievement that will never, ever be broken is UCLA winning 10 national basketball championships in a 12 year span and 7 in a row. (Being a UCLA "homer" also contributes to that opinion, although it makes my opinion no less valid.) Today, pundits scream "dynasty" when a team wins two championships in a row. The reason for UCLA's historic run was their humble coach John Wooden, simply one of the greatest men that I have ever had the privilege to meet. I was able to hear Coach Wooden speak at a company function years ago and was amazed at the wisdom he dispensed to our group. He spoke of "loyalty, friendship, cooperation, self-control, team spirit, honesty and patience, but for most of the session he spoke of success." He also left me to ponder two significant questions.

1. Are you ever a failure if you do your best?
2. Did you really win if you gave a second-rate effort?

I'll leave it up to you to answer those questions for yourselves, but Coach Wooden defines success the following way. "Success is peace of mind that is the direct result of self-satisfaction in knowing you did your best to become the best that you are capable of becoming."

Furthermore, only one person can ultimately judge the level of your success -- you. Think about that for a moment.

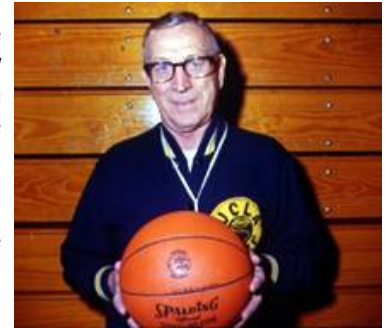
I believe that is what true success is. Anything stemming from *that* success is simply a by-product, whether it be the score, the trophy, a national championship, fame, or fortune. They are all by-products of success rather than success itself, indicators that you perhaps succeeded in the more important contest. That real contest, of course, is striving to reach your personal best, and that is totally under your control. When you achieve that, you have achieved success. Period!

So many people in this world become bitter about the successes of others. They say that everybody else got the breaks, it was just plain luck or that they refuse to play the old corporate politics game. All of that is nonsense, a nice juicy rationalization that if left unchecked will cause them to fail to fulfill their incredible potential and lead to a life looking back in regret at what could have been. As a supervisor of a large team, I am constantly heart broken when I observe immensely talented people refuse to take responsibility for their lives. I work with people right now who are so much smarter than I am,

Cont'd on Page 2

that are better than I am in every facet of business life and have far superior character than I, yet they just don't get it. They don't get it that life is hard, that nobody owes us anything, that everybody creates their own successes and that there is plenty of room for all of us to be successful together! I tire of hearing people say that they want to get ahead in life, but then refuse to exercise the self-control needed to achieve their goals. I am all for having fun in life, without fun we will also find ourselves bitter and hollow, but what would happen if you chose to stay at home just one or two nights more a month, instead of hitting the bars or throwing a few cold ones back with your "buds" and decided to devote that time to reading a book, taking a course, learning a new skill or learning about yourself so that you could really leverage your potential? What would happen if you skipped your favorite television show once every four weeks and used that hour a month for self-improvement? I am not suggesting that you use the time that you save to work longer; I am suggesting that you use the time to improve yourself. A funny thing happens when you get passionate about yourself and commit to improving your life. You gain confidence, your energy increases and you begin to feel the fulfillment that comes when you devote yourself to values such as those that Coach Wooden teaches.

Coach Wooden, now 97 years young, was recently in the news because of injuries suffered during a fall at his condominium, which got me thinking of the impact he has made on me. I circulated the article below several months ago and thought it would be good timing to do so again. The following story was written by a Los Angeles journalist and will shed some light on his character.



On the 21st of the month, the best man I know will do what he always does on the 21st of the month. He'll sit down and pen a love letter to his best girl. He'll say how much he misses her and loves her and can't wait to see her again. Then he'll fold it once, slide it in a little envelope and walk into his bedroom. He'll go to the stack of love letters sitting there on her pillow, untie the yellow ribbon, place the new one on top and tie the ribbon again. The stack will be 180 letters high then, because the 21st will be 15 years to the day since Nellie, his beloved wife of 53 years, died.

In her memory, he sleeps only on his half of the bed, only on his pillow, only on top of the sheets, never between, with just the old bedspread they shared to keep him warm.

There's never been a finer man in American sports than John Wooden, or a finer coach. He won 10 NCAA basketball championships at UCLA, the last in 1975. Nobody has ever come within six of him. He won 88 straight games between January 30, 1971, and January 17, 1974. Nobody has come within 42 since.

So, sometimes, when the Basketball Madness gets to be too much -- too many players trying to make Sports Center, too few players trying to make assists, too few coaches willing to be mentors, too many freshmen with out-of-wedlock kids, too few freshmen who will stay in school long enough to become men -- I like to go see Coach Wooden.

I visit him in his little condo in Encino, 20 minutes northwest of Los Angeles, and hear him say things like "Gracious sakes

alive!" and tell stories about teaching "Lewis" the hook shot. Lewis Alcindor, that is...who became Kareem Abdul-Jabbar.

There has never been another coach like Wooden, quiet as an April snow and square as a game of checkers; loyal to one woman, one school, one way; walking around campus in his sensible shoes and Jimmy Stewart morals.

He'd spend a half hour the first day of practice teaching his men how to put on a sock. "Wrinkles can lead to blisters," he'd warn. These huge players would sneak looks at one another and roll their eyes. Eventually, they'd do it right. "Good," he'd say. "And now for the other foot."

Of the 180 players who played for him, Wooden knows the whereabouts of 172. Of course, it's not hard when most of them call, checking on his health, secretly hoping to hear some of his simple life lessons so that they can write them on the lunch bags of their kids, who will roll their eyes.

"Discipline yourself, and others won't need to," Coach would say. "Never lie, never cheat, never steal," and "Earn the right to be proud and confident."

If you played for him, you played by his rules: Never score without acknowledging a teammate. One word of profanity, and you're done for the day. Treat your opponent with respect.

He believed in hopelessly out-of-date stuff that never did anything but win championships. No dribbling behind the back or

through the legs. "There's no need," he'd say.

No UCLA basketball number was retired under his watch. "What about the fellows who wore that number before? Didn't they contribute to the team?" he'd say.

No long hair, no facial hair. "They take too long to dry, and you could catch cold leaving the gym," he'd say. That one drove his players bonkers.

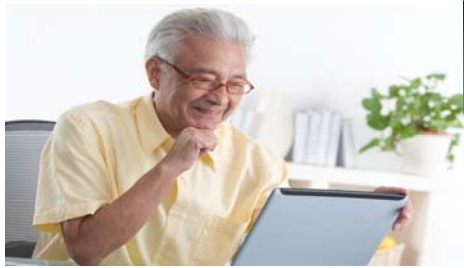
One day, All-America center Bill Walton showed up with a full beard. "It's my right," he insisted. Wooden asked if he believed that strongly. Walton said he did. "That's good, Bill," Coach said. "I admire people who have strong beliefs and stick by them, I really do. We're going to miss you." Walton shaved it right then and there. Now Walton calls once a week to tell Coach he loves him.

It's always too soon when you have to leave the condo and go back out into the real world, where the rules are so much grayer and the teams so much worse.

As Wooden shows you to the door, you take one last look around. The framed report cards of his great-grandkids, the boxes of jelly beans peeking out from under the favorite chair, the dozens of pictures of Nellie.

He's almost 90 now. You think a little more hunched over than last time. Steps a little smaller. You hope it's not the last time you see him. He smiles. "I'm not afraid to die," he says. "Death is my only chance to be with her again."

Problem is, we still need him here.



# FROM THE BENEFITS DEPARTMENT

## KMG PRESTIGE PRESENTS...

### A New Benefit Available to All KMG Employees at no cost to you!

Employers are increasingly aware that their employees' mental and emotional health is as important to their job performance as their physical health. For this reason, KMG Prestige now provides access to CIGNA's **Employee Assistance Program** that offers free, confidential, professional counseling and consultation services. These services typically can be accessed by telephone or in person, and address employees' personal and professional concerns, and difficulties and help solve them. The EAP provides assistance for a variety of problems, including marital or relationship problems, parenting issues, child or eldercare concerns, financial worries, or mental health and substance abuse problems. In addition, employees with concerns in the workplace such as job performance or conflict resolution can contact the EAP for help. Similarly, supervisors can contact the EAP when they are concerned about an employee's behavior at work.

CIGNA's Employee Assistance Program includes:

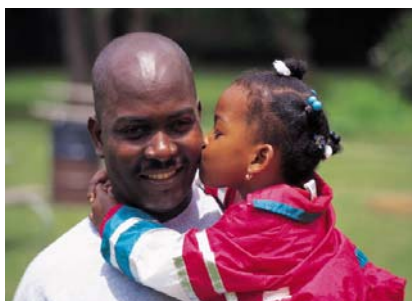
- 24-hour/365 day live phone access
- 24-hour crisis intervention
- Referrals for up to 3 free, face-to-face counseling visits for behavioral issues
- Referrals to community resources for localized support including referrals for legal and financial services.
- Consultation for work-related issues, including coping with stress, working with difficult people, time management and talking with your manager.



CIGNA's *Healthy Rewards* program, with discounts (up to 60%) on a range of complementary and alternative care services and products. \*\*Services include Fitness Club memberships, Chiropractic care, Massage therapy, Pharmacies and vitamins, Smoking cessation, and many others.

Use of these services is free of charge and completely confidential. KMG Prestige is not given any information with regard to anyone who accesses the service.

To find out more, visit [www.cignabehavioral.com/cgi](http://www.cignabehavioral.com/cgi) or call 1-800-538-3543.



**USER ID:** lap

**Password:** member

Please contact the Benefits Department at 989-400-4846 if you have questions about this free employer-provided service.



Submitted by: Sandi O'Brien  
Benefits Coordinator



I can't believe the end of the first quarter is around the corner. I believe this year is going to rush by rather quickly and I want to make sure we are prepared for the months ahead. We have had some really good news from Paul Spencer regarding our most recent audit with our RD portfolio and our successes from 2007. Congratulations to you all. We need to build on that momentum for 2008. We are going to focus this year on our systems and operations. Our intent is to become more efficient and easier to work for and with. Many of you are going to have the opportunity to participate in the process through focus groups and town halls. We look forward to your participation and input.

From an operations standpoint our primary focus is for improvement and success in two areas, collections and occupancy. These two go hand in hand and are not mutually exclusive. Without occupancy there is no rent to collect, therefore, for every uncollected rent the apartment may as well not be occupied.

I am going to focus on occupancy. In meetings with one of our strategic partners I am constantly reminded that despite the economic conditions of Michigan there are people renting apartments. There is truth in that statement. If you will keep the thought that there are

## Ramblings from Your RVP...David Soule

enough people to rent apartment homes to fill the communities we manage, then we can be successful. We have to find out where they are, how to get them to our communities and then convince them to move in. That seems easy enough. The reality is that this does take some effort and work. Most of this will need to be done at the site level. I can't do it for you nor can your RPM or PM. We can, however, help and that is what we are here for.

You must start with a plan. Without a plan and goals we have no idea where we are headed and no way to measure if we are getting there. There is a very comprehensive Marketing Action Plan on Key Web. This plan is intimidating at first but once you get started you will find it easy to work with. Once implemented it is an extremely useful tool. There are a large number of possible promotion ideas. You may be surprised at what you find.

There are four basics to the plan and are referred to as the four P's: People, Price, Promotion and Product.

**The People:** That is you and your staff. Ask yourself some tough questions. Are you and your staff properly trained? Are you enthusiastic coming to work? Are you presenting yourself as best as possible?

**The Price:** Do you know how you compare to your competition? Are your rents too high/low? Do you know? You should complete and update a comparison grid regularly.

**The Promotion:** This is the heart of your plan. This is where you will discuss what you are doing to attract prospects. This is where you will discuss advertising, corporate outreach, banners, resident referral programs, etc.

**The Product:** This is your physical site. This is curb appeal, your office, and your model if you have one, your community room, signage, etc. Does it need improvement?

I will often hear that we cannot afford to make those changes or do that advertising. Certainly cash can be a limitation to what you are able to do. I have seen great plans designed and executed with little to no money. Before you take the path of "we can't afford", look around and ask yourself, "Have I done everything I can possibly do to present my property and myself in the best possible way with the resources I have"? If the answer is anything but yes then there is work yet to be done.

Your plan must also have goals associated with it. Make them realistic and measurable. For example: 6 pieces of traffic a week, netting 2 applications and 1 lease. All marketing plans must accomplish two things: qualified traffic and leases. It has been said to me the definition of insanity is to continue doing what you have always done and expect different results. In other words, you cannot lease apartments if no one is calling and visiting the site and you continue to use the same strategies to attract prospects. I can't tell you what

changes you need to make. I can tell you that a great source for finding out where new prospects are is to ask your current residents where they came from. Remember it may not be what you are saying but how you are saying it. The following is a little story I have sent to some of my managers in the past.

### *"The Blind Man"*

One day, there was a blind man sitting on the steps of a building with a hat by his feet and a sign that read: "I am blind, please help." A creative publicist was walking by and stopped to observe. He saw that the blind man had only a few coins in his hat. He dropped in more coins and without asking for permission, took the sign and rewrote it.

He returned the sign to the blind man and left. That afternoon the publicist returned to the blind man and noticed that his hat was full of bills and coins. The blind man recognized his footsteps and asked if it was he who had rewritten his sign and wanted to know what he had written on it.

The publicist responded: "Nothing that was not true. I just wrote the message a little differently." He smiled and went on his way.

The new sign read: "Today is Spring and I cannot see it."

Sometimes we need to change our strategy. If we always do what we've always done, we'll always get what we've always gotten.

And remember too, sometimes it's not WHAT we say; it's HOW we say it!!

The best thing about the plan is that it can be changed. If it isn't working change it and move forward.

For those of us who are not at the site

and may not be directly involved in the design and implementation of the plan you can and do play a significant role. First and foremost many of you have contact with multiple sites and managers on a daily basis. Often you hear success stories or see great improvements at a particular site. Find out what that manager or site is doing and share the success. Many of you have great ideas but maybe don't share them or think they may not work. We don't know until we try. I had an idea shared with me from someone in the Lansing Support Center just yesterday. The idea has to do with providing a machine at our Senior sites called "Presto", which allows people without computers to receive e-mails and photos from family and friends. The machine automatically prints any e-mail that comes through and then beeps to let the end user know an e-mail has arrived. I don't know for sure if this idea can be implemented, what I do know is it couldn't even be considered if the person in Lansing didn't share it with me. I encourage all of the staff to take a look at the Marketing Action Plan. You might be surprised at what you can add to it or where there may be a spot for improvement. If you can help those people on-site, I know it will be greatly appreciated.

We all have a tremendous amount of work on our plates and specific tasks that need to be accomplished. Please remember we cannot be successful if we do not fill apartments with qualified residents. Ask yourself everyday, "Is what I am doing helping to fill a vacant or retain a current resident"? Everyday an applicant remains an applicant and does not become a resident that day is a day of lost income.

## The Big Six

- **Occupancy**
- **Collections**
- **Compliance**
- **Service Requests**
- **Unit Turns**
- **Curb Appeal**



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# ★ Congratulations! ★



On behalf of Great Lakes Capital Fund and KMG Prestige, Mike and Donna Nowasad from Silverstone Townhomes were recognized for their outstanding accomplishments. An event was held on their behalf to recognize their achievements. Congratulations Mike and Donna!!

Submitted by: Jon Opdyke

On February 22<sup>nd</sup> Carla Coleman, Site Manager at Carson Place Apartments in Carson City, MI was presented the KMG Prestige "Best Performance" in Outstanding First Impression as a result of the Big 6 Corporate Emphasis Program for 2007 (formerly known as Curb Appeal).

Carla and her staff planted flowers under the sign and placed fresh flowers in pots at each entry. She put out ashtrays, trimmed the bushes, turned the mulch and even painted the fire hydrants on her property. The lawn was always groomed.

Carla stated that it was a huge surprise to have Paul Spencer, Joanne Golden, Shelly Hopson and Lynna Quinn all show up at her property the day she was presented with the award. She and her new Maintenance Technician, Rod Lambart, look forward to going above and beyond what they had accomplished in 2007.

Submitted by: Lynna Quinn

White Pine Manor and Fremont Townhomes recently scored "excellent" on their Great Lakes Capital Fund Annual Site Visit/Partnership review. Staci Dennis is the Manager of White Pine Manor and Dennis Raush is the manager of Fremont Townhomes. Great Work Staci and Dennis!!

Submitted by: Jon Opdyke



## EXCITING NEWS FROM PAYROLL !!

Starting May 16, 2008, KMG Prestige is moving to a semi-monthly payroll cycle – twice per month!

### 2008 PAY PERIODS:

The new pay periods will be as follows effective May 16, 2008:

All hours worked from the 1<sup>st</sup> to 15<sup>th</sup> of each month will be paid on the 25<sup>th</sup> of the same month.

All hours worked from the 16<sup>th</sup> to the last day of the month will be paid on the 10<sup>th</sup> of the following month.

**Please note:** The first check of the new payroll cycle will be paid to you on Tues, June 10<sup>th</sup>. This is 4 days later (including a weekend) as a result of the changeover. The hours you work during the pay period May 2-15 will be paid on our normal bi-weekly payday of May 23<sup>rd</sup>. Therefore, the hours you work during the pay period May 16-31 will be paid on June 10<sup>th</sup> (Tues) instead of June 6<sup>th</sup> (Fri). Please remember that this will result in a four-day difference in pay dates.

### TIMESHEET DUE DATES:

Timesheets are due, no later than 12:00pm, on the day following the last day of the pay period. For example, if the 15<sup>th</sup> falls on a Wednesday, submit timesheets by 12:00pm the next day, Thursday (on the 16<sup>th</sup>). Therefore, all timesheets are always due, by 12:00pm, on the 1<sup>st</sup> and 16<sup>th</sup> of every month. More information will follow within the next few weeks on instructions on the new timesheet format. Please look over the new 2008 Pay Schedule for reference.

### PLEASE NOTE:

Current full-time salaried employees will be paid 85.72 hours every pay period through the end of 2008. Starting with the first payday in January 2009, all full-time salaried employees will be paid 86.67 hours every pay period.

If a pay date falls on a Sunday, the pay date will be Monday or the first business day thereafter.

If a pay date falls on a Saturday, the pay date will be Friday or the last business day before that pay date.

### DIRECT DEPOSIT:

Most of us have accidentally lost a paycheck, through carelessness, a mail glitch, or pair of uninspected pants tossed too quickly in the laundry.

**The solution to this problem: *DIRECT DEPOSIT***

The benefits of Direct Deposit are:

There are no checks to be lost, stolen, or misplaced.

Payments are in your account on payday no matter where you are – at home, on vacation, or out sick.

No need to spend valuable time making trips to the office to pick up your paycheck.

Saves you trips to the bank and helps you avoid long lines at tellers or ATMs.

Your salary payment is accessible earlier because you don't have to wait for your check to clear.

### 2008 Pay Schedule

Month	Pay Period	Pay Date
January	12/14/2007 - 12/27/2007	01/04/08
	12/28/2007 - 1/10/2008	01/18/08
February	1/11/2008 - 1/24/2008	02/01/08
	1/25/2008 - 2/7/2008	02/15/08
	2/8/2008 - 2/21/2008	02/29/08
March	2/22/2008 - 3/6/2008	03/14/08
	3/7/2008 - 3/20/2008	03/28/08
April	3/21/2008 - 4/3/2008	04/11/08
	4/4/2008 - 4/17/2008	04/25/08
May	4/18/2008 - 5/1/2008	05/09/08
	5/2/2008 - 5/15/2008	05/23/08
June	5/16/2008 - 5/31/2008	06/10/08
	6/1/2008 - 6/15/2008	06/25/08
July	6/16/2008 - 6/30/2008	07/10/08
	7/1/2008 - 7/15/2008	07/25/08
August	7/16/2008 - 7/31/2008	08/10/08
	8/1/2008 - 8/15/2008	08/25/08
September	8/16/2008 - 8/31/2008	09/10/08
	9/1/2008 - 9/15/2008	09/25/08
October	9/16/2008 - 9/30/2008	10/10/08
	10/1/2008 - 10/15/2008	10/25/08
November	10/16/2008 - 10/31/2008	11/10/08
	11/1/2008 - 11/15/2008	11/25/08
December	11/16/2008 - 11/30/2008	12/10/08
	12/1/2008 - 12/15/2008	12/25/08
January 2009	12/16/2008 - 12/31/2008	01/10/09
	1/1/2009 - 1/15/2009	01/25/09

KMG Prestige offers Direct Deposit if you wish to have your check automatically deposited into your bank account. You may establish different accounts and/or financial institutions to deposit money into. To take advantage of this free service, fill out a Direct Deposit Authorization Form and return it to the Payroll/Benefits Department for processing.

### THINGS YOU MAY NEED TO UPDATE:

Please adjust your personal bill payments accordingly; especially if you use an automatic bill pay system for payments such as mortgages, car payments, credit card payments, or any other payments you have setup as automatic deductions from your personal accounts.

## Different Drug Problem.....

*This newspaper article was submitted to a Louisiana newspaper by a concerned citizen in Avoyelles Parish, Louisiana.*

The other day, someone at a store in our town read that a Methamphetamine lab had been found in an old farmhouse in the adjoining county and he asked me a rhetorical question, "Why didn't we have a drug problem when you and I were growing up?"

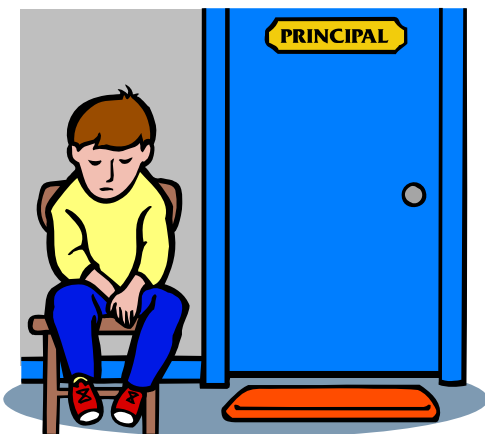
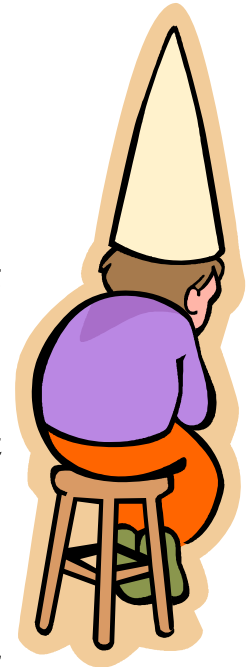
I replied, I had a drug problem when I was young: I was drug to church on Sunday morning. I was drug to church for weddings and funerals. I was drug to family reunions and community socials no matter the weather.

I was drug by my ears when I was disrespectful to adults. I was also drug to the woodshed when I disobeyed my parents, told a lie, brought home a bad report card, did not speak with respect, spoke ill of the teacher or the preacher, or if I didn't put forth my best effort in everything that was asked of me.

I was drug to the kitchen sink to have my mouth washed out with soap if I uttered a profanity. I was drug out to pull weeds in mom's garden and flower beds and cockleburs out of dad's fields. I was drug to the homes of family, friends, and neighbors to help out some poor soul who had no one to mow the yard, repair the clothesline, or chop some firewood, and, if my mother had ever known that I took a single dime as a tip for this kindness, she would have drug me back the woodshed.

Those drugs are still in my veins and the affect my behavior in everything I do, say, or think. They are stronger than cocaine, crack, or heroin, and, if today's children had this kind of drug problem, America would be a better place.

God bless the parents who drugged us.



Submitted by: Jeff Schaeffer  
Vice President of Learning  
and Support Services

# The RPM Review...



## YESTERDAY, TODAY, TOMORROW

Submitted by: Dawn Cantwell

Being the first to start this new adventure in RPM articles I hope that you find this inspiring and worth reading and makes you look forward to the next RPM article.

Was yesterday wasted? Will I make it through today? Will tomorrow be better?

Property Management has been my career for a number of years. Through these years it has brought many changes and challenges. It brought new teams and owners. Each new team and ownership brings with it new challenges and ideas. As KMG Prestige grows, we as their team must grow with them. The future brings with it the chance to do what KMG Prestige stands for "Doing the Right Thing".

The owners of KMG Prestige worked many months with Rural Development to prove that they stand for what is right. They brought new ideas and concepts and were able to communicate their vision. Therefore, Rural Development has given us all the opportunity to show that we as a team believe in the same vision and goals.

Many of you have heard that the Rural Development portfolio just went through its first half of the RD Triennial under the management of KMG Prestige. The RD team that pulled together for this big event showed what we could all do as a team. I had the privilege of being a part of the exit interview with Rural Development after they completed this first half of the Triennial. Rural Development's comments gave me great pride in being a part of the KMG Prestige team. It has also made me look to the second half of the Triennial, physical inspections of properties. This is our next big opportunity to show that we are moving forward with the owners' vision of "Becoming the Best, Most Respected Property Management Company in the Industry". This is a goal that I know our team can once again show what our company stands for and that we are heading for great success.



Yesterday was not wasted, I will make it through today and tomorrow will be great.

# And The Award Goes To...

## 1st Annual Prestige Award Winners

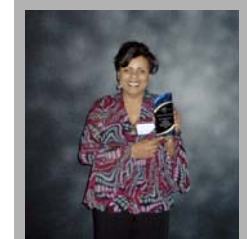
### Big Six Award Nominees & Winners

#### Occupancy

##### *Best Performance Senior Subsidized Nominees*

- Belle River Court
- Cranbrook Tower
- Fraser Woods
- Greenwood Villa
- Together With Friends

**And the Award Goes To: Together With Friends**



Together With Friends



##### *Best Performance Senior Non-Subsidized Nominees*

- Bayberry
- Bellaire Senior
- Lloyds Bayou North and South
- Meadowbrook Commons
- Pine Valley Place

**And the Award Goes To: Lloyds Bayou North and South**



##### *Best Performance Family Subsidized Nominees*

- Casa Imperial
- Maple Lane
- Parkway Meadows
- Valley Oaks
- Walled Lake Villa

**And the Award Goes To: Maple Lane**

##### *Best Performance Family Non-Subsidized Nominees*

- Brightmoor Homes II & III
- Chateau Heights
- Fremont Townhomes
- Melrose Square
- Sterling Crest

**And the Award Goes To: Brightmoor Homes II & III**



Brightmoor Homes II & III

## **Occupancy Cont'd**

### *Most Improved in Occupancy Nominees*

- Alana Woods
- Aspen
- Cheboygan Shores and Harbor Lake
- Heritage Village II
- Walkabout Creek II

**And the Award Goes To: Walkabout Creek II**



Walkabout Creek II

## **Curb Appeal**

### *Curb Appeal Nominees*

- Buersmeyer Manor
- Carson Place
- Manor Ridge
- Meadowbrook Commons
- Village at Rivers Edge

**And the Award Goes To: Meadowbrook Commons**



Meadowbrook Commons



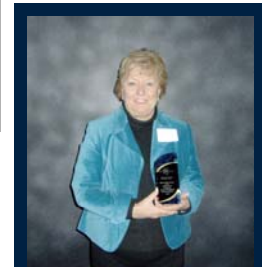
Orchard View Manor

## **Collections**

### *Best Performance Senior Subsidized Nominees*

- Fraser Woods
- Orchard View Manor
- North Prairie Manor
- Vintage Court
- Wexford Manor

**And the Award Goes To: Orchard View Manor and Vintage Court**



Vintage Court

### *Best Performance Senior Non-Subsidized Nominees*

- Carriage Towne Place I
- Creekside Manor
- Mill Race Manor
- Park Colony
- Westchase

**And the Award Goes To: Carriage Towne Place I**



Carriage Towne Place I

### *Best Performance Family Subsidized*

- Maple Lane
- Parkway Meadows
- Pine Cove
- Walled Lake Villa
- Washington Manor

**And the Award Goes To: Walled Lake Villa**



Walled Lake Villa

## Big Six Award Nominees & Winners Cont'd

### Collections Cont'd

#### Best Performance Family Non-Subsidized

- Auburn Square
- Boardman Lake II
- Fairfax
- Manchester
- Park Terrace II

**And the Award Goes To: Boardman Lake II**



Boardman Lake II



#### Most Improved in Collections

- Fairfax
- Maple Lane
- Pine Cove
- Riverview Apartments
- Stonebrook III

**And the Award Goes To: Maple Lane**



### Compliance

#### Best Performance

- Alpine Alten Zimmer I
- Edgewood Village
- Linden Apartments
- Maple Ridge West
- Millpond Manor

**And the Award Goes To: Millpond Manor**



Millpond Manor

#### Most Improved in Compliance

- Brightmoor Homes
- Salt River Village I & II
- Silver Stone
- Walkabout Creek
- Woodland Glen

**And the Award Goes To: Brightmoor Homes**



Brightmoor Homes II & III

## Service Requests

### *Best Performance*

- Breton Village Green
- Cheboygan Shores/Harbor Lake
- Greenwood Villa
- Maple Ridge
- Parkway Meadows

**And the Award Goes To: Cheboygan Shores/Harbor Lake**



### *Most Improved in Service Requests*

- Bree Manor
- Century Place
- Glenwood and Meadow Glen
- Golden Crest
- Woodridge

**And the Award Goes To: Golden Crest**



Golden Crest

## Unit Turns

### *Best Performance*

- Bridge Village
- Breton Village Green
- Cheboygan Shores/Harbor Lake
- Greenwood Villa
- Woodridge

**And the Award Goes To: Greenwood Villa**



Greenwood Villa

### *Most Improved in Unit Turns*

- Bree Manor
- Meadow Glen and Glenwood
- Silver Stone
- Trumbull Crossing

**And the Award Goes To: Meadow Glen and Glenwood**



Meadow Glen & Glenwood

## Newsletter of the Year Award

Fraser Woods

## Community Beautification Awards

99 Units or Less—Emerson Manor

100-225 Units—Meadowbrook Commons

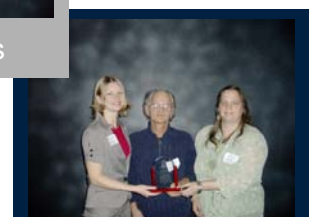
225 Plus—Fraser Woods

## Safety Award

Century Place



Fraser Woods



Century Place

## Leadership Role Model Awards

*Inspiring Others*—Jason Washington

*Commitment*—Joe Tandy

*Team Building*—Christine Anderson & Annette DeRosia

*Organizational Skills*—Allison Stump

*Communication*—Lynna Quinn

*Taking Ownership*—Morgan Voice

*Self Control*—Christy Frick & Albert Truax

*Decision Making*—Connie Mathes

*Creativity*—Debra Kelly & Phillip DePlanty

*Loyalty*—Terri Akin & Lisa Nichols

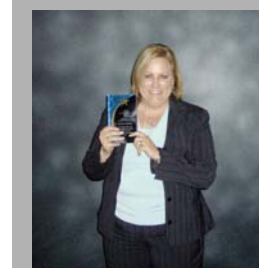
*Patience*—Jane Crawford



Jason Washington



Morgan Voice



Connie Mathes

## Mission and Values Awards

*Good Steward*—Sandra Carley

*Continuous Improvement*—Mike Nowasad

*Teaching, Encouraging, and Modeling Teamwork*—Dave DeForest

*Fostering Quality Relationships*—Kari Burt

*Integrity, Honesty, and Caring*—Cheryl Zagorski

*Do The Right Thing*—Dave Grinzinger



Annette DeRosia



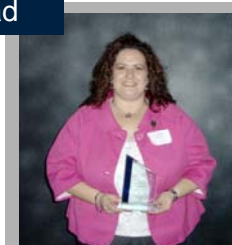
Dave Grinzinger



Cheryl Zagorski



Mike Nowasad



Kari Burt

We are interested in your feedback regarding the format of the banquet. It is our intent to continue the basic framework of the new format, but we want to solicit your feedback before making that decision. Even if you loved the new format we would appreciate any suggestions as to how we may improve next year's event.

To complete the survey, click this button

[COMPLETE SURVEY](#)

# Cedar Sands Treats Their Residents Like Royalty!

Partying their hearts out at Cedar Sands



We celebrated Valentine's Day by partying our hearts out in Dowagiac Michigan!

In a secret resident vote, they chose a Sweetheart King and Queen for 2008. "Miss Emma" Agugliaro and Richard Russell had the honor of being crowned by the 69th Miss Dowagiac, Lori Key. Lori brought along her mom Jennifer and chairperson Nancy Vylonis.

This was our first ever Valentine's Day Party for our 32 unit senior community. Cedar Sands contributed to the festivities with huge red hearts strung around the community room, old style Valentine cards were given out along with goodie

bags filled with treats and of course Heart Red punch. The fourteen "sweetheart residents" in attendance brought 2 family members each to share in the fun. The residents are still talking about the party and making plans for next year!

We also had the honor of celebrating the 79th birthday of Isabell Merrill whose birthday was on Valentine's Day!

Submitted by: Dianne Jackson-Phillipson



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## We want to hear from you!

Do you have an article, tip, trick or story you would like to share? Please send your item of interest to:

Fax: (989) 953-4881

E-mail: [jjparsons@kmgprestige.com](mailto:jjparsons@kmgprestige.com)

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